05.2024 Photography: Franke



GROUP

PROFILE



Profit after tax CHF 157.2 million

# Franke Group at a Glance



Investments CHF 90.3 million

Employees 7,693

> Years of experience 113





### Locations Worldwide

61 companies 35 countries 5 continents

### Headcount by region

Europe	58.6%
The Americas	19.2%
Asia/Oceania	19.7%
Africa/Middle East	2.5%

An overview of the addresses of all Franke locations is available on the Franke Group website.



#### Headquarters

Franke Holding AG Franke-Strasse 2 P.O. Box 4663 Aarburg Switzerland

Phone +41 62 787 3131 franke.com

### Franke Group

Franke is a leading global supplier of products and services for residential kitchens, the foodservice and convenience store segments, and the professional coffee making industry. It is represented on five continents through more than 60 companies. About 8,000 employees constantly strive to develop innovative, adaptable solutions to meet the current and future needs of business partners and consumers.

The products and services of its three divisions enable partners to keep pace with developments in a rapidly changing world. Franke combines cutting-edge technology, functional aesthetics and integrated services to deliver efficient, smart and sustainable solutions. It creates kitchen worlds and coffee making systems that fit flexibly into the living spaces of today and tomorrow.



# FRANKE GROUP IN MORE DETAIL



### Franke Home Solutions

Franke Home Solutions is the world's leading provider of intelligent systems and integrated solutions for residential kitchens, combining exclusive design with Swiss quality and full-potential functionality, to fulfill a better living. Recognized for its expertise and reliability, it builds successful long-term relationships with its partners, helping them to strengthen their business. In addition, its product range empowers all home lovers to create their ideal kitchen and home, and supports them in fulfilling their evolving life ambitions. Also known as an original equipment manufacturer (OEM), it provides bespoke solutions for customers around the globe.

#### **Systems and Solutions**

Franke Home Solutions focuses on providing integrated systems and solutions dedicated to the enhancement of food preparation, cooking and preservation, water and indoor air quality treatment as well as dishwashing and waste disposal. Its ranges include sinks, taps, hoods, ovens, hobs, refrigerators, dishwashers, accessories, waste management systems as well as water and indoor air quality treatment products.

Divisions Key Figures Organization





# Franke Foodservice Systems

Franke Foodservice Systems is a world-leading supplier of innovative kitchen facilities, equipment and supplies solutions that meet the diverse needs of restaurant operators and food retailers. As a full-system manufacturer, distributor and program management partner, it serves global chains in the quick-service restaurant and convenience store segments, helping them to manage unit growth and implement upgrades to their facilities. Activities include outfitting new or renovated stores, assisting with campaigns to launch new menu items or service concepts, and swiftly delivering replacement equipment or other supplies to customers.

### Franke Coffee Systems

Franke Coffee Systems is a leading global provider of state-ofthe-art solutions for professional coffee preparation. Headquartered in Switzerland, it has locations in Germany, the UK, Italy, China, Japan and the US, and a global service and distribution network consisting of more than 300 partners. Together, they are committed to delivering best-in-class in-cup quality, consistency and beverage variety and to ensuring an outstanding customer experience through continuous innovation.

#### **Systems and Solutions**

As a manufacturer and distributor, Franke Foodservice Systems efficiently manages a range of facility and equipment projects for its customers. As an innovator of new technologies for kitchens, it develops products to meet evolving needs in areas including dispensing, hot and cold food holding and transportation. Its solutions also comprise automation, networked operation and artificial intelligence to support the advanced use of technology by forward-looking customers.

#### **Systems and Solutions**

Franke Coffee Systems' comprehensive product range includes fully automatic, semi-automatic and traditional coffee machines, including add-on units.

### Franke Group in Figures

IN M		2023
	CHF	Percent of net sales
Net sales	2,416.4	
EBITDA	274.9	11.4%
EBIT	193.1	8.0%
Profit after tax	157.2	6.5%
Cash flow <sup>3</sup>	227.8	9.4%
Equity	1,208.3	
Equity ratio	59.9%	
Investments	90.3	
Average no. of employees <sup>4</sup>	7,693	
Per capita sales (in 1,000)	314.1	
Number of Group companies	61	

2020		2021		2022	
Percent o net sale	CHF	Percent of net sales	CHF	Percent of net sales	CHF
	2,177.6		2,557.0		2,542.0
10.5%	228.6	10.6%	271.5	11.3%	287.6
3.6%	79.1 <sup>1</sup>	6.6%	169.8	8.5%	216.1
2.5%	54.9 <sup>1</sup>	4.3%	109.1 <sup>2</sup>	6.5%	164.6
8.3%	179.9	7.4%	188.7	9.2%	234.4
	1,093.7		1,203.4		1,242.1
	51.8%		55.0%		59.7%
	57.8		54.0		73.0
	8,524		8,130		7,850
	255.5		314.5		323.8
	72		63		62

1 Including one-time impairment charges of CHF 37.0 m

2 Including one-time deconsolidation impact of CHF 20.4 m

3 Profit after tax plus depreciation, amortization and impairment

4 Without apprentices



#### Net sales by region

2023	2022
43.8	46.1
37.8	37.1
16.4	13.9
2.0	2.9
	43.8 37.8 16.4

#### **Net sales by division**

IN CHF M	2023	2022
Franke Home Solutions	932	1,090
Franke Foodservice Systems	1,087	1,119
Franke Coffee Systems	403	347
Corporate/Consolidation	-6	-14
Total	2,416	2,542

## Organization Franke Holding AG

#### **Board of Directors**

Alexander Pieper, Chairman
Martin Klöti
Patrick Naef
Michael Pieper
Dr. Michael Reinhard
Tanja Vainio

#### **Management Board**

President/CEO Patrik Wohlhauser

> Group Functions Finance Jürg Fischer<sup>1</sup> Human Resources Beat Sigrist

Operations Gianluca Mapelli

Information Services Markus Bierl Divisions

Franke Home Solutions Barbara Borra

Franke Foodservice Systems Peter Revesz

Franke Coffee Systems Marco Zancolò